

## CABLING LABOR ONLY

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$112.50	\$112.50		\$112.50	\$112.50
151-300 Feet	\$135.00	\$135.00		\$135.00	\$135.00
11-50 Pulls					
0-150 Feet	\$112.50	\$112.50		\$112.50	\$112.50
151-300 Feet	\$135.00	\$135.00		\$135.00	\$135.00
51-100 Pulls					
0-150 Feet	\$105.00	\$105.00		\$105.00	\$105.00
151-300 Feet	\$110.00	\$110.00		\$110.00	\$110.00
101-200 Pulls					
0-150 Feet	\$100.00	\$100.00		\$100.00	\$100.00
151-300 Feet	\$105.00	\$105.00		\$105.00	\$105.00
Over 200 Pulls					
0-150 Feet	\$100.00	\$100.00		\$100.00	\$100.00
151-300 Feet	\$105.00	\$105.00		\$105.00	\$105.00
<b>Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$112.50	\$112.50		\$112.50	\$112.50
151-300 Feet	\$135.00	\$135.00		\$135.00	\$135.00
11-50 Pulls					
0-150 Feet	\$112.50	\$112.50		\$112.50	\$112.50
151-300 Feet	\$135.00	\$135.00		\$135.00	\$135.00
51-100 Pulls					
0-150 Feet	\$105.00	\$105.00		\$105.00	\$105.00
151-300 Feet	\$110.00	\$110.00		\$110.00	\$110.00
101-200 Pulls					
0-150 Feet	\$100.00	\$100.00		\$100.00	\$100.00
151-300 Feet	\$105.00	\$105.00		\$105.00	\$105.00
Over 200 Pulls					
0-150 Feet	\$100.00	\$100.00		\$100.00	\$100.00
151-300 Feet	\$105.00	\$105.00		\$105.00	\$105.00
<b>Cabling Services (price per pull)</b>					
<b>Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$112.50	\$112.50		\$112.50	\$112.50
151-300 Feet	\$135.00	\$135.00		\$135.00	\$135.00
11-50 Pulls					
0-150 Feet	\$112.50	\$112.50		\$112.50	\$112.50
151-300 Feet	\$135.00	\$135.00		\$135.00	\$135.00
51-100 Pulls					
0-150 Feet	\$105.00	\$105.00		\$105.00	\$105.00
151-300 Feet	\$110.00	\$110.00		\$110.00	\$110.00
101-200 Pulls					
0-150 Feet	\$100.00	\$100.00		\$100.00	\$100.00
151-300 Feet	\$105.00	\$105.00		\$105.00	\$105.00
Over 200 Pulls					
0-150 Feet	\$100.00	\$100.00		\$100.00	\$100.00
151-300 Feet	\$105.00	\$105.00		\$105.00	\$105.00
<b>Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$180.00	\$180.00		\$180.00	\$180.00
151-300 Feet	\$190.00	\$190.00		\$190.00	\$190.00

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11-50 Pulls				
0-150 Feet	\$180.00	\$180.00	\$180.00	\$180.00
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00
51-100 Pulls				
0-150 Feet	\$170.00	\$170.00	\$170.00	\$170.00
151-300 Feet	\$160.00	\$160.00	\$160.00	\$160.00
101-200 Pulls				
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$170.00	\$170.00	\$170.00	\$170.00
Over 200 Pulls				
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$170.00	\$170.00	\$170.00	\$170.00
<b>Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>				
0-10 Pulls				
0-150 Feet	\$112.50	\$112.50	\$112.50	\$112.50
151-300 Feet	\$135.00	\$135.00	\$135.00	\$135.00
11-50 Pulls				
0-150 Feet	\$112.50	\$112.50	\$112.50	\$112.50
151-300 Feet	\$135.00	\$135.00	\$135.00	\$135.00
51-100 Pulls				
0-150 Feet	\$105.00	\$105.00	\$105.00	\$105.00
151-300 Feet	\$110.00	\$110.00	\$110.00	\$110.00
101-200 Pulls				
0-150 Feet	\$100.00	\$100.00	\$100.00	\$100.00
151-300 Feet	\$105.00	\$105.00	\$105.00	\$105.00
Over 200 Pulls				
0-150 Feet	\$100.00	\$100.00	\$100.00	\$100.00
151-300 Feet	\$105.00	\$105.00	\$105.00	\$105.00

## LABOR AND MATERIALS

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$225.00	\$225.00		\$225.00	\$225.00
151-300 Feet	\$265.00	\$265.00		\$265.00	\$265.00
11-50 Pulls					
0-150 Feet	\$225.00	\$225.00		\$225.00	\$225.00
151-300 Feet	\$265.00	\$265.00		\$265.00	\$265.00
51-100 Pulls					
0-150 Feet	\$215.00	\$215.00		\$215.00	\$215.00
151-300 Feet	\$255.00	\$255.00		\$255.00	\$255.00
101-200 Pulls					
0-150 Feet	\$200.00	\$200.00		\$200.00	\$200.00
151-300 Feet	\$240.00	\$240.00		\$240.00	\$240.00
Over 200 Pulls					
0-150 Feet	\$200.00	\$200.00		\$200.00	\$200.00
151-300 Feet	\$240.00	\$240.00		\$240.00	\$240.00
<b>Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$225.00	\$225.00		\$225.00	\$225.00
151-300 Feet	\$265.00	\$265.00		\$265.00	\$265.00
11-50 Pulls					
0-150 Feet	\$225.00	\$225.00		\$225.00	\$225.00
151-300 Feet	\$265.00	\$265.00		\$265.00	\$265.00
51-100 Pulls					
0-150 Feet	\$215.00	\$215.00		\$215.00	\$215.00
151-300 Feet	\$255.00	\$255.00		\$255.00	\$255.00
101-200 Pulls					
0-150 Feet	\$200.00	\$200.00		\$200.00	\$200.00
151-300 Feet	\$240.00	\$240.00		\$240.00	\$240.00
Over 200 Pulls					
0-150 Feet	\$200.00	\$200.00		\$200.00	\$200.00
151-300 Feet	\$240.00	\$240.00		\$240.00	\$240.00
<b>Cabling Services (price per pull)</b>					
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<b>Cat 6A cable - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>					
0-10 Pulls					
0-150 Feet	\$355.00	\$355.00		\$355.00	\$355.00
151-300 Feet	\$450.00	\$450.00		\$450.00	\$450.00
11-50 Pulls					
0-150 Feet	\$335.00	\$335.00		\$335.00	\$335.00
151-300 Feet	\$430.00	\$430.00		\$430.00	\$430.00
51-100 Pulls					
0-150 Feet	\$320.00	\$320.00		\$320.00	\$320.00
151-300 Feet	\$420.00	\$420.00		\$420.00	\$420.00
101-200 Pulls					
0-150 Feet	\$310.00	\$310.00		\$310.00	\$310.00
151-300 Feet	\$400.00	\$400.00		\$400.00	\$400.00
Over 200 Pulls					
0-150 Feet	\$305.00	\$305.00		\$305.00	\$305.00
151-300 Feet	\$390.00	\$390.00		\$390.00	\$390.00
<b>Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode</b>					
0-10 Pulls					
0-150 Feet	\$495.00	\$495.00		\$495.00	\$495.00
151-300 Feet	\$675.00	\$675.00		\$675.00	\$675.00
300+ Feet	\$795.00	\$795.00		\$795.00	\$795.00
11-50 Pulls					
0-150 Feet	\$485.00	\$485.00		\$485.00	\$485.00
151-300 Feet	\$665.00	\$665.00		\$665.00	\$665.00
300+ Feet	\$785.00	\$785.00		\$785.00	\$785.00
51-100 Pulls					
0-150 Feet	\$475.00	\$475.00		\$475.00	\$475.00
151-300 Feet	\$655.00	\$655.00		\$655.00	\$655.00
300+ Feet	\$775.00	\$775.00		\$775.00	\$775.00
101-200 Pulls					
0-150 Feet	\$475.00	\$475.00		\$475.00	\$475.00

Note: Add 495 per 150 feet over 450 feet

Note: Add 485 per 150 feet over 450 feet

Note: Add 475 per 150 feet over 450 feet

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151-300 Feet	\$655.00	\$655.00		\$655.00	\$655.00	
300+ Feet	\$775.00	\$775.00		\$775.00	\$775.00	Note: Add 475 per 150 feet over 450 feet
Over 200 Pulls						
0-150 Feet	\$470.00	\$470.00		\$470.00	\$470.00	
151-300 Feet	\$650.00	\$650.00		\$650.00	\$650.00	
300+ Feet	\$770.00	\$770.00		\$770.00	\$770.00	Note: Add 470 per 150 feet over 450 feet
<b>Cabling Services (price per pull)</b>						
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	
<b>Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode</b>						
0-10 Pulls						
0-150 Feet	\$525.00	\$525.00		\$525.00	\$525.00	
151-300 Feet	\$615.00	\$615.00		\$615.00	\$615.00	
300+ Feet	\$865.00	\$865.00		\$865.00	\$865.00	Note: Add 525 per 150 feet over 450 feet
11-50 Pulls						
0-150 Feet	\$515.00	\$515.00		\$515.00	\$515.00	
151-300 Feet	\$605.00	\$605.00		\$605.00	\$605.00	
300+ Feet	\$855.00	\$855.00		\$855.00	\$855.00	Note: Add 515 per 150 feet over 450 feet
51-100 Pulls						
0-150 Feet	\$505.00	\$505.00		\$505.00	\$505.00	
151-300 Feet	\$595.00	\$595.00		\$595.00	\$595.00	
300+ Feet	\$845.00	\$845.00		\$845.00	\$845.00	Note: Add 505 per 150 feet over 450 feet
101-200 Pulls						
0-150 Feet	\$505.00	\$505.00		\$505.00	\$505.00	
151-300 Feet	\$595.00	\$595.00		\$595.00	\$595.00	
300+ Feet	\$845.00	\$845.00		\$845.00	\$845.00	Note: Add 505 per 150 feet over 450 feet
Over 200 Pulls						
0-150 Feet	\$495.00	\$495.00		\$495.00	\$495.00	
151-300 Feet	\$585.00	\$585.00		\$585.00	\$585.00	
300+ Feet	\$835.00	\$835.00		\$835.00	\$835.00	Note: Add 495 per 150 feet over 450 feet
<b>Cabling Services (price per pull)</b>						
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	
<b>Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.</b>						
0-10 Pulls						
0-150 Feet	\$230.00	\$230.00		\$230.00	\$230.00	
151-300 Feet	\$240.00	\$240.00		\$240.00	\$240.00	
11-50 Pulls						
0-150 Feet	\$230.00	\$230.00		\$230.00	\$230.00	
151-300 Feet	\$240.00	\$240.00		\$240.00	\$240.00	
51-100 Pulls						
0-150 Feet	\$220.00	\$220.00		\$220.00	\$220.00	
151-300 Feet	\$230.00	\$230.00		\$230.00	\$230.00	
101-200 Pulls						
0-150 Feet	\$210.00	\$210.00		\$210.00	\$210.00	
151-300 Feet	\$220.00	\$220.00		\$220.00	\$220.00	
Over 200 Pulls						
0-150 Feet	\$210.00	\$210.00		\$210.00	\$210.00	
151-300 Feet	\$220.00	\$220.00		\$220.00	\$220.00	

# CABLING SERVICES

Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 4	Zone 5
Cabling Technical Support (Standard hourly rate)	Standard	\$45.00	\$45.00	\$45.00	\$45.00
Cabling Technical Support (Nights, weekend, holiday rate)	Non-standard	\$67.50	\$67.50	\$67.50	\$67.50
Cabling Project Manager (Standard hourly rate)	Standard	\$60.00	\$60.00	\$60.00	\$60.00
Cabling Systems Design (Standard hourly rate)	Standard	\$60.00	\$60.00	\$60.00	\$60.00
Cable Removal (Standard hourly rate)	Standard	\$45.00	\$45.00	\$45.00	\$45.00

# PRODUCT

CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	DIR Customer Discount % off MSRP
<b>Wire management</b>			
	CPI	19" Data Rack - Incl rack screws and Installation kit	10.00%
	CPI	Ladder Rack-Including installation kit	10.00%
	Cablo	Ladder/Wire Tray - including installation kit	10.00%
	Panduit	Horizontal Rack Mount-3.5"	10.00%
	Panduit	Horizontal Rack Mount-1.75"	10.00%
	Panduit	Vertical-Dual Sided Rack Mount	10.00%
<b>Patch Panels</b>			
	Leviton	24 Port Cat 5e	10.00%
	Ortronics	48 port Cat 5e	10.00%
	Leviton	24 Port Cat 6	10.00%
	Ortronics	48 port Cat 6	10.00%
<b>Fiber Boxes</b>			
	Corning	24 port	10.00%
	Corning	48 port	10.00%
	Corning	72 port	10.00%
<b>Patch Cords</b>			
	Ortronics	3 ft RJ45	10.00%
	Ortronics	5ft RJ45	10.00%
	Ortronics	7ft RJ45	10.00%
	Ortronics	10 ft - 14 ft RJ45	10.00%
	Belden	ST to ST duplex Fiber Jumpers	10.00%
	Belden	SC to SC duplex Fiber Jumpers	10.00%
	Belden	ST to SC duplex Fiber Jumpers	10.00%

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	Belden	LC to LC MM OM4 3 meters	10.00%
<b>Wall/Face Plates and Surface Mounts</b>			
	Leviton	Single	10.00%
	Leviton	Dual	10.00%
	Leviton	Quad	10.00%
	Leviton	Six Port	10.00%
<b>Connectors</b>			
	Leviton	Cat 5	
	Leviton	Cat 5e	10.00%
	Leviton	Cat 6	10.00%
	Leviton	Cat 6A	10.00%
	Leviton	ST Fiber	10.00%
	Leviton	SC Fiber	10.00%
	Leviton	LC Fiber	10.00%
	Leviton	FC Fiber	10.00%
<b>Additional Products</b>			
	BerkTek		10.00%
	Belden		10.00%
	Commscope		10.00%
	CPI		10.00%
	Leviton		10.00%
	Ortronics		10.00%
	Panduit		10.00%
	Corning		10.00%
	General		10.00%
	Hoffman		10.00%
	Superior Essex		10.00%
	Erico Caddy		10.00%